

**PEGATRON**



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## **2024 First Quarter Business Review**

May 10, 2024

- **Financial Results**
- **Business Highlight**

- Pegatron's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

# **1Q2024 Consolidated Financial Result**

## Consolidated Income Statements

| <i>(NT\$ Mn)</i>                      | 1Q 2024 |       | 1Q 2023 |       | YoY     | 4Q 2023 |       | QoQ     |
|---------------------------------------|---------|-------|---------|-------|---------|---------|-------|---------|
| Net Revenue                           | 250,400 | 100%  | 318,136 | 100%  | -21.3%  | 342,169 | 100%  | -26.8%  |
| COGS                                  | 239,817 | 95.8% | 307,773 | 96.7% | -22.1%  | 329,114 | 96.2% | -27.1%  |
| Gross Profit                          | 10,583  | 4.2%  | 10,363  | 3.3%  | 2.1%    | 13,055  | 3.8%  | -18.9%  |
| Operating Expense                     | 7,560   | 3.0%  | 7,606   | 2.4%  | -0.6%   | 8,596   | 2.5%  | -12.1%  |
| Operating Income (Loss)               | 3,023   | 1.2%  | 2,757   | 0.9%  | 9.6%    | 4,459   | 1.3%  | -32.2%  |
| Net Non-Operating Income (Loss)       | 2,167   | 0.9%  | 1,292   | 0.4%  | 67.7%   | 3,442   | 1.0%  | -37.0%  |
| FX Gain (Loss)                        | 299     | 0.1%  | (210)   | 0.1%  | -242.4% | (117)   | 0.0%  | -355.6% |
| Net Interest                          | 922     | 0.4%  | 187     | 0.1%  | 393.0%  | 917     | 0.3%  | 0.6%    |
| Others                                | 946     | 0.4%  | 1,315   | 0.4%  | -28.1%  | 2,642   | 0.8%  | -64.2%  |
| PBT                                   | 5,190   | 2.1%  | 4,049   | 1.3%  | 28.2%   | 7,901   | 2.3%  | -34.3%  |
| Tax                                   | (1,409) | 0.6%  | (774)   | 0.2%  | 82.0%   | (2,095) | 0.6%  | -32.8%  |
| Net Income                            | 3,781   | 1.5%  | 3,275   | 1.0%  | 15.5%   | 5,806   | 1.7%  | -34.9%  |
| Net Income Attributable to the Parent | 3,257   | 1.3%  | 3,008   | 0.9%  | 8.3%    | 4,995   | 1.5%  | -34.8%  |
| EPS                                   | 1.22    |       | 1.13    |       | 8.0%    | 1.88    |       | -35.1%  |

## Consolidated Balance Sheet

| <i>(NT\$ Mn)</i>                          | 2024/3/31      |             | 2023/12/31     |             | Diff            | 2023/3/31      |             | Diff             |
|---|----------------|-------------|----------------|-------------|-----------------|----------------|-------------|------------------|
| Cash and Equivalents                      | 100,261        | 19%         | 97,722         | 18%         | 2,539           | 121,658        | 19%         | (21,397)         |
| AR (Net)                                  | 122,598        | 24%         | 154,906        | 28%         | (32,308)        | 164,787        | 26%         | (42,189)         |
| Inventory (Net)                           | 90,124         | 17%         | 105,616        | 19%         | (15,492)        | 168,844        | 27%         | (78,720)         |
| Other Current Assets                      | 64,435         | 12%         | 62,157         | 11%         | 2,278           | 34,972         | 6%          | 29,463           |
| <b>Total Current Assets</b>               | <b>377,418</b> | <b>73%</b>  | <b>420,401</b> | <b>75%</b>  | <b>(42,983)</b> | <b>490,261</b> | <b>78%</b>  | <b>(112,843)</b> |
| Fixed Assets (Net)                        | 79,155         | 15%         | 75,303         | 14%         | 3,852           | 79,435         | 13%         | (280)            |
| <b>Total Non-Current Assets</b>           | <b>142,133</b> | <b>27%</b>  | <b>136,668</b> | <b>25%</b>  | <b>5,465</b>    | <b>135,031</b> | <b>22%</b>  | <b>7,102</b>     |
| <b>Total Assets</b>                       | <b>519,551</b> | <b>100%</b> | <b>557,069</b> | <b>100%</b> | <b>(37,518)</b> | <b>625,292</b> | <b>100%</b> | <b>(105,741)</b> |
| Short-term Borrowings                     | 38,617         | 7%          | 56,916         | 10%         | (18,299)        | 109,465        | 18%         | (70,848)         |
| AP  | 139,713        | 27%         | 176,616        | 32%         | (36,903)        | 169,915        | 27%         | (30,202)         |
| <b>Total Current Liabilities</b>          | <b>247,472</b> | <b>48%</b>  | <b>282,256</b> | <b>51%</b>  | <b>(34,784)</b> | <b>362,517</b> | <b>58%</b>  | <b>(115,045)</b> |
| Long-term Loans                           | 36,645         | 7%          | 39,170         | 7%          | (2,525)         | 45,428         | 7%          | (8,783)          |
| <b>Total Liabilities</b>                  | <b>298,327</b> | <b>57%</b>  | <b>335,451</b> | <b>60%</b>  | <b>(37,124)</b> | <b>420,869</b> | <b>67%</b>  | <b>(122,542)</b> |
| <b>Equity Attributable to the Parent</b>  | <b>188,744</b> | <b>36%</b>  | <b>188,810</b> | <b>34%</b>  | <b>(66)</b>     | <b>174,531</b> | <b>28%</b>  | <b>14,213</b>    |
| <b>Total Equity</b>                       | <b>221,224</b> | <b>43%</b>  | <b>221,618</b> | <b>40%</b>  | <b>(394)</b>    | <b>204,423</b> | <b>33%</b>  | <b>16,801</b>    |
| <b>Total Liabilities and Equity</b>       | <b>519,551</b> | <b>100%</b> | <b>557,069</b> | <b>100%</b> | <b>(37,518)</b> | <b>625,292</b> | <b>100%</b> | <b>(105,741)</b> |
| Current Ratio                             | 153%           |             | 149%           |             |                 | 135%           |             |                  |
| Debt Ratio (TTL Liabilities / TTL Assets) | 57%            |             | 60%            |             |                 | 67%            |             |                  |
| Interest-bearing Debt Ratio               | 14%            |             | 17%            |             |                 | 25%            |             |                  |

## Consolidated Cash Flows Statement

| <i>(NT\$ Mn)</i>                             | <u>1Q 2024</u>   | <u>1Q 2023</u> |
|--|------------------|----------------|
| <b>Cash Flows from Operating Activities:</b> | <b>20,959</b>    | <b>20,300</b>  |
| <b>Cash Flows from Investing Activities:</b> | <b>(2,946)</b>   | <b>(5,514)</b> |
| <b>Cash Flows from Financing Activities:</b> | <b>(13,191)</b>  | <b>23,122</b>  |
| <b>Impact from Changes in FX Rate</b>        | <b>4,333</b>     | <b>(827)</b>   |
| <b>Net Increase in Cash</b>                  | <b>9,155</b>     | <b>37,081</b>  |
| <b>Cash, beginning of the period</b>         | <b>102,573</b>   | <b>84,577</b>  |
| <b>Cash, end of the period</b>               | <b>111,728 *</b> | <b>121,658</b> |

\*including Cash and Equivalents 100,261M under B/S and Cash and Equivalents 11,467M classified to non-current assets held for sale (disposal group).

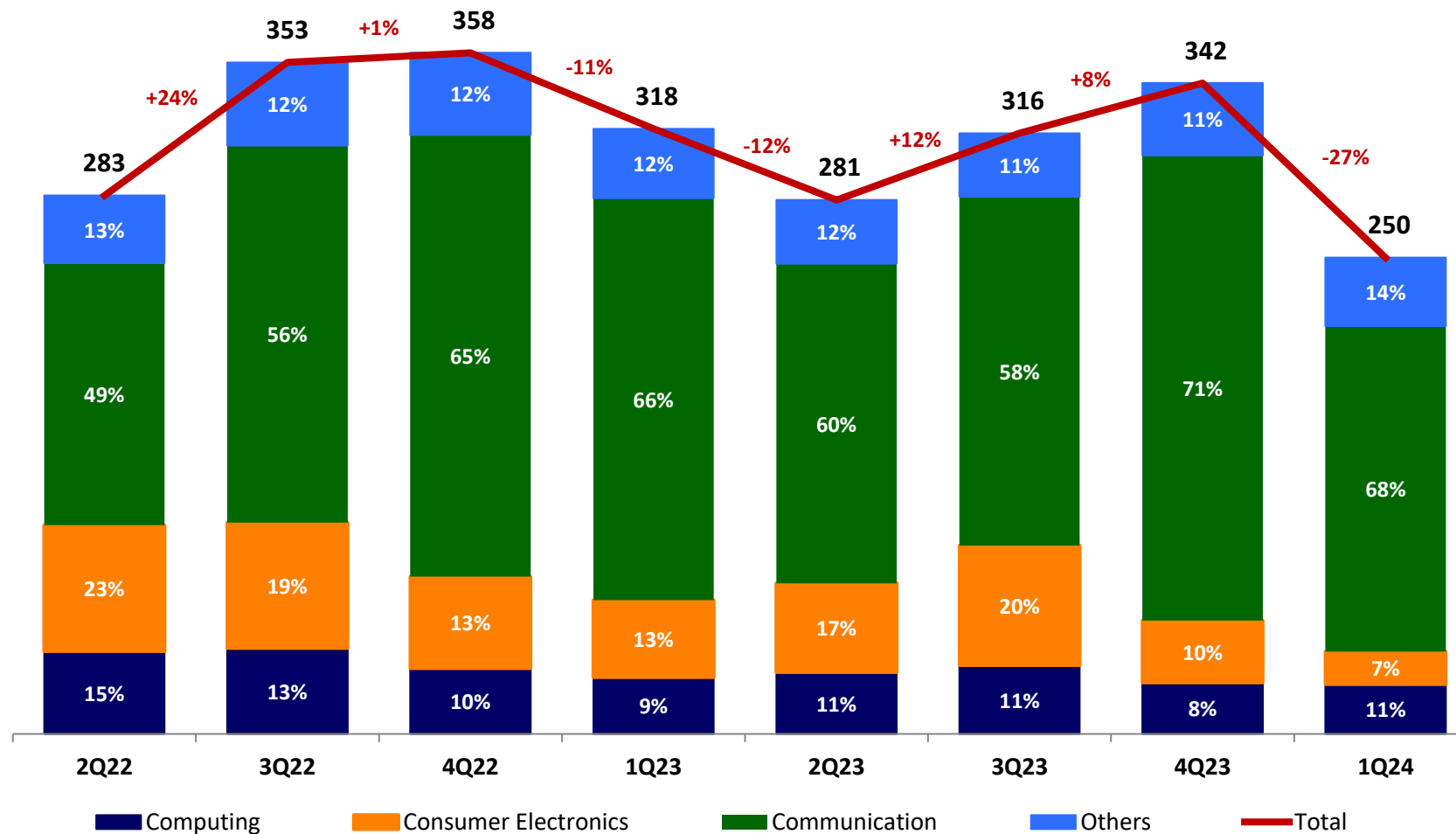
| <b>Note:</b>                         | <u>1Q 2024</u> | <u>1Q 2023</u> |
|--------------------------------------|----------------|----------------|
| <b>Depreciation and amortization</b> | <b>3,959</b>   | <b>3,705</b>   |

## Business Highlight



## Consolidated Revenue Trend

Unit: NTD Bn

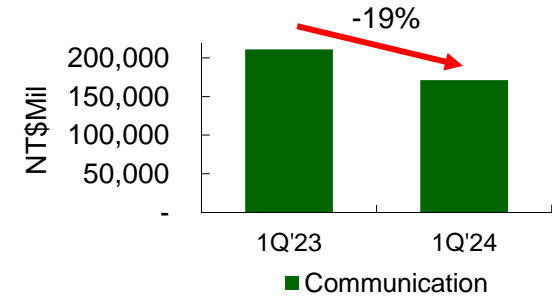
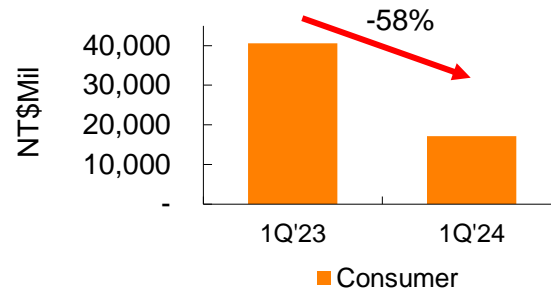
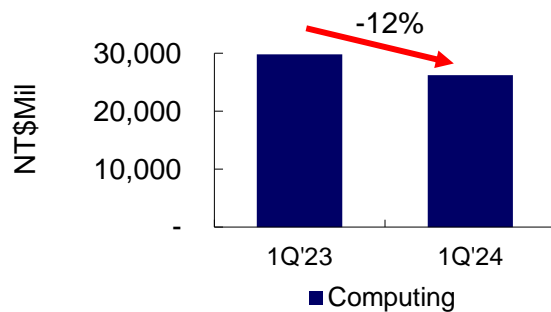
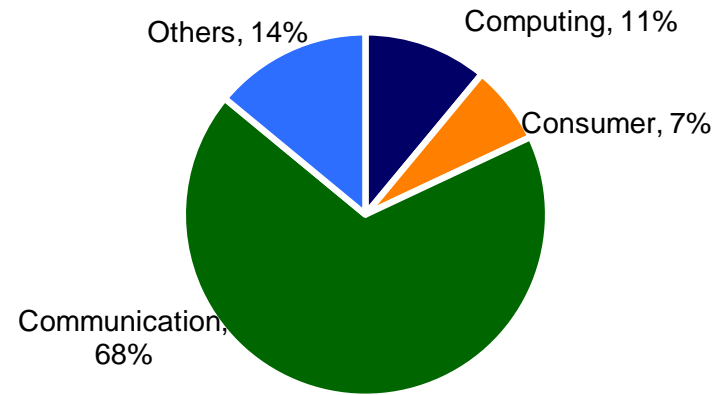
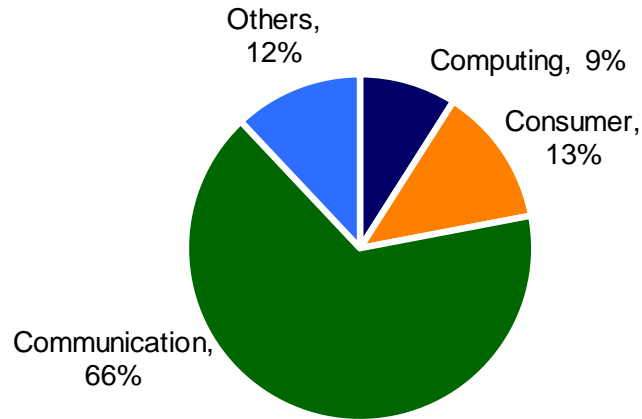


Consolidated revenue totaled NT\$250Bn in 1Q2024 and decreased by 27% QoQ, mainly attributable to less working day and low season.

## Revenue Breakdown by Products (Year-over-Year)

1Q2023

1Q2024

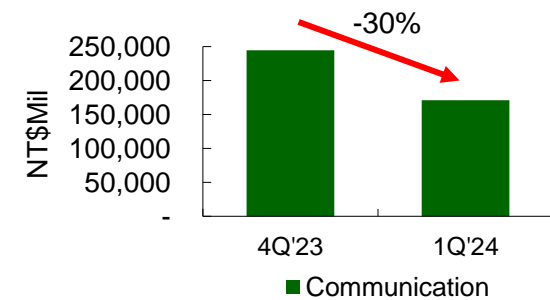
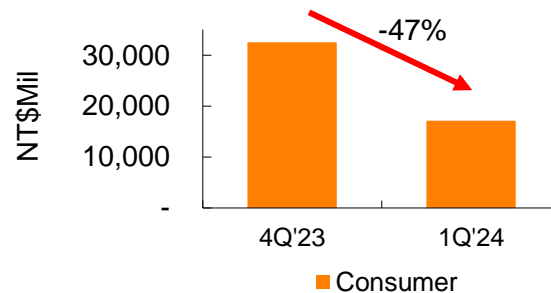
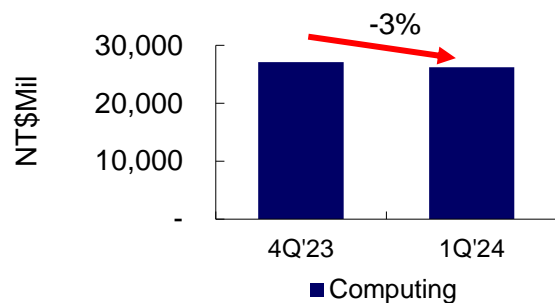
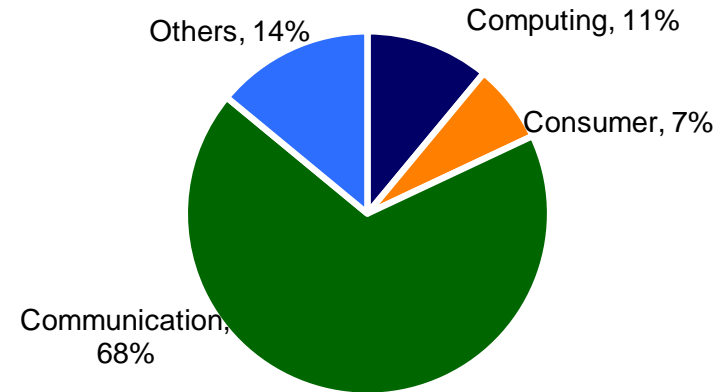
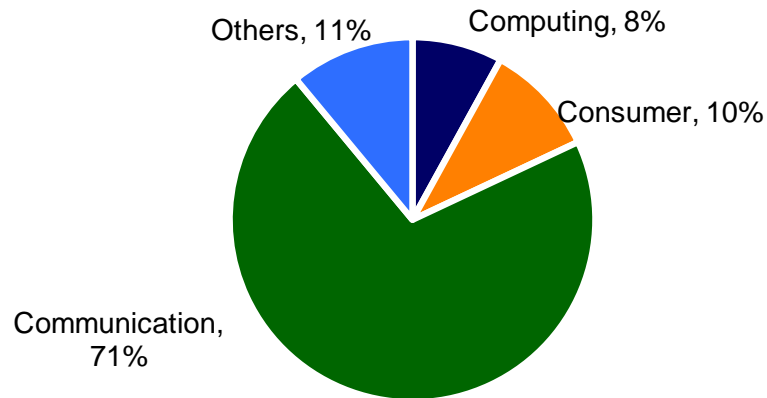


Due to weaker market demand derived from sluggish economy, revenue from the three product segments decreased by double digits YoY.

## Revenue Breakdown by Products (Quarter-over-Quarter)

4Q2023

1Q2024



The revenue decline QoQ across three product segments was mainly due to less working days and seasonality.

## Q & A